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With that, here are 11 pieces of advice that I wish someone had given to me before I launched my own law firm. 1. Focus your ideas to a single, important area of

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passion. You are not all things to all people. Decide on your niche, then narrow your focus and broaden your appeal. I decided to focus on one area of law from the start: immigration law.

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and details (i.e. your systems) to your structure.

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the worst economic recessions in US history. As cited in a recent Forbes article about how entrepreneurship is reshaping the legal industry, three of the major trends affecting legal

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practitioners today include
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daunting task, but with a
little foresight and a lot
of confidence and grit, it
can be done.

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4. Pick the Right Area of Law. Some areas are harder than others to break into. For example, it is difficult to start a solo practice

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