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Direct sales or direct selling refers to the sale of products or services away from a fixed retail location. These products are marketed and sold directly through independent sales representatives, also known as consultants, presenters, distributors, and a variety of other names.

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Choose the right direct sales model; Secure bookings and manage your time; Recruit and drive interest in the product and company; Harness the power of social media to make sales; Direct sales can be your ticket to independence. Stop punching the clock and become your own boss — and watch your income grow. With Direct Selling For Dummies, you'll have the skills and information you need to be a success.

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#1 International Best-Selling Book (in four countries!), Direct Selling for Dummies PLUS our *BRAND NEW* Workbook are a MUST if you want to be successful! This duo will provide you with all the inspiration, motivation and action steps you need to become successful in building your direct sales business. Whether you are looking to:

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Direct sellers include any of the following: A person who sells consumer products in the home or a place of business other than a permanent retail establishment, A person who sells consumer products on a deposit or commission basis, or to other persons who will sell the products in the home or place of business,

Tax Tips for Direct Sellers | Internal Revenue Service

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