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the most from your organization, you need to understand why people show up for work... and tie that reason to your company's mission.

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incentive program into one that works

- Understand the behavioral wiring of your team
- Implement the Sandler Success Principles with your organization

This breakthrough book will show you how to hire differently, coach differently, and empower your

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Way team to reach the highest levels
of success.

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Mike Crandall is the Owner and
Principal of Sandler Training in

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Oklahoma City, OK. He works with business owners and motivated individuals to create and implement Professional Development Strategies to foster the growth of individuals, teams, and organizations.

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