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Troy Korsgaden is one of the North America's most sought-after insurance industry speakers, authors, and consultants. He has presented to more than 100,000 insurance professionals throughout the USA and Canada, and is the author of [Power Position Your Agency](#), [Profit from Change](#), and [Unleash the Power of Your Agency](#).

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Expressing your agency in this way leaves you confident, optimistic and fully alive. Below is a printable guide to increase your awareness of the seven principles. Keep a copy of this guide nearby for reference - on your desk or tacked to a wall. A quick glance will let you know what areas are going well and which require further attention.

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