

Secrets Of Closing The Sale By Zig Ziglar

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Kevin Harrington is the founder of the Secrets of Closing the Sale Master Class. A successful entrepreneur for more than 40 years, Harrington was also an original shark from the hit TV show Shark Tank and is the author of several bestselling books.

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Lost Sale Close. Before leaving — tell them you feel sad that they didn ' t buy, but you really want to know why and how you failed and get the real reason out of them. ... Secrets Of Sales;

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These are just a couple of questions that successful professionals need to ask every day.Full of entertaining stories and real-life illustrations, Secrets of Closing the Sale will give you the strategies and guidelines yo

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This book by Zig Ziglar is the combination of " Ziglar on Selling " and " The secrets of closing the sale " In which he discusses the details of his sales life and how he can in his words see you at the top. Ziglar is a selling master but methods to get past every questions, objection and rejection.

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