

## Solution Selling Fieldbook

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Elder Mediation: A New Solution to Age-Old Problems ... Lum, Grande. The Negotiation Fieldbook: Simple Strategies to Help You Negotiate Everything. 2nd ed. New York: McGraw-Hill, 2010. MacBeth, Lynn E ...

### A Practical Bibliography of Books for the Mediation Practitioner (2010 Update)

Elder Mediation: A New Solution to Age-Old Problems ... Lum, Grande. The Negotiation Fieldbook: Simple Strategies to Help You Negotiate Everything. 2nd ed. New York: McGraw-Hill, 2010. MacBeth, Lynn E ...

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