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*The Reputation Game: The Art of Changing How People See You*. You're already playing the game, whether you like it or not. You can try to ignore what others say about you or you can choose to learn the rules and discover that the potential benefits are unlimited.

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The Reputation Game: The Art of Changing How People See You by David Waller and Rupert Younger; Oneworld, October 2017. 'We are all playing the reputation game,' according to authors David Waller and Rupert Younger, the latter Director of the Oxford University Centre for Corporate Reputation, which he founded in 2008.

### **The Reputation Game - University of Oxford**

The Art of Changing How People See You. Based on scholarly research and fascinating case studies. Reputation is applicable to everyone. Interviewees include Hilary Mantel, Jay-Z, Simon Cowell, Bernie Madoff & Dennis Kozlowski. We are all playing the Reputation Game, whether we know it or not. Understanding how you get the reputation you want, and how you avoid the reputations that you don't, has never been more important.

### **The Reputation Game - DAVID WALLER**

Waller, David and Younger, Rupert (2017) The reputation game: the art of changing how people see you. Oneworld. ISBN 9781786070715 Full text not available from this repository. Abstract. It's a game you're already playing, whether you like it or not.

### **The reputation game: the art of changing how people see you**

The Reputation Game. The Art of Changing How People See You. It's a game you're already playing, whether you like it or not. You can choose to ignore it and remain at the mercy of what others say about you, or you can take the time to learn how it works.

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