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NLP is not a therapeutic, coaching or communication modality. NLP is a modeling methodology and epistemological framework (read: code) that will allow you to absorb the patterns of excellence of outstanding performers, code them into an explicit model and then teach them to others — if you so wish.

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Natural language processing (NLP) is an area of computer science and artificial intelligence concerned with the interaction between computers and humans in natural language. The ultimate goal of NLP is to help computers understand language as well as we do.

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Neuro-Linguistic programming, or NLP, is a way to change how we act and behave. It ’ s based on the connection between the neurological processes in your brain (neuro), the language you use (linguistic) and your behavior, such as your fears or beliefs (programming).

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NLP stands for Neuro-Linguistic Programming. It's a self-help technique. It has a cult-like following, with a seemingly high Pick-Up-Artist (PUA) overlap. This book taught NLP by telling the story of Joe attending an NLP seminar. As a story (versus a manual), it gets to lead the reader around with suspended disbelief. As a teaching device, it's clever.

~~The Ultimate Introduction to NLP by Richard Bandler~~

This is a short (141pp.) introduction to neurolinguistic programming (NLP). NLP, in my opinion, is essentially a basket of diverse, practical psychological tools for self-improvement and helping others. Some of these tools are meditation, hypnosis, Pavlovian conditioning, and ways to better listen to and communicate with others.

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Richard Bandler is one of the greatest geniuses of personal change. He is the man who co-invented Neuro Linguistic Programming (NLP) and is Paul McKenna's self-confessed guru. He holds courses and...

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